

SECURITIES



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Washington, D.C. 20549

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ANNUAL AUDITED REPORT **FORM X-17A-5 PART III**

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/11	AND ENDING	12/31/11
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIFIC.	ATION	
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
NEXT Financial Group, Inc.			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUSINE	SS: (Do not use P.O. Box	x No.)	adajajan kada di kada di kada di di daga di dag
2500 Wilcrest Drive, Suite 620			
	(No. and Street)		
Houston	Texas		77042
(City)	(State)		(Zip Code)
B. ACCC	OUNTANT IDENTIFIC	ATION	(Area Code – Telephone No.)
INDEPENDENT PUBLIC ACCOUNTANT whos	se opinion is contained in	this Report*	
CF & Co., L.L.P.			
(Name – it	findividual, state last, first, midd	le name)	
8750 N. Central Expressway, Suite 300	Dallas	TX	75231
(Address)	(City)	(State)	(Zip Code)
CHECK ONE: X Certified Public Accountant Public Accountant Accountant not resident in United S	states or any of its possess	sions.	W
	FOR OFFICIAL USE ONLY		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

OATH OR AFFIRMATION

I, Mark S	S. Brooks	, swear (or affirm) that, to the best of
my knowle	dge and belief the accompanying financial stater	nents and supporting schedules pertaining to the firm of
•	nancial Group, Inc.	, as of December 31, 2011, are true
and correct	I further swear (or affirm) that neither the co	ompany nor any partner, proprietor, principal officer or
director has	any proprietary interest in any account classifie	ed solely as that of a customer, except as follows:
director na.	any proprietary interest in any account classific	w vol. 1, w vol. 1, w v v v v v v v v v v v v v v v v v v
		/ Mis/5_
	MANAGE LANDEN C. CAVILLIC	Signature
	LAUREN C. GAVULIC Notary Public, State of Texas	Clicfiannial Office
	My Commission Expires	Chief Financial Officer Title
	November 15, 2014	Title
	Va (Vala - lie	
(_	Mula Savall	
	Notary Public	
Th.	is report** contains (check all applicable boxes)	
		•
X	(a) Facing page.(b) Statement of Financial Condition.	
XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	(c) Statement of Income (Loss).	
	(d) Statement of Cash Flows	
	(e) Statement of Changes in Stockholders' Equity or par	tners' or Sole Proprietor's Capital.
対	(f) Statement of Changes in Liabilities Subordinated to	Claims of Creditors.
対	(g) Computation of Net Capital.	
	(h) Computation for Determination of Reserve Requirem	nents Pursuant to Rule 15c3-3.
X	(i) Information Relating to the Possession or control Re	
		on, of the Computation of Net Capital Under Rule 15c3-1 and the
21	Computation for Determination of the Reserve Requ	irements Under Exhibit A of Rule 15c3-3.
П	(k) A Reconciliation between the audited and unaudite	ed Statements of Financial Condition with respect to methods of con-
	solidation.	·
\mathbf{x}	(l) An Oath or Affirmation.	
X	(m) A copy of the SIPC Supplemental Report.	
	(n) A report describing any material inadequacies found	to exist or found to have existed since the date of the previous audit.
$\overline{\mathbf{x}}$	(o) Independent auditor's report on internal control	

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

December 31, 2011

Report Pursuant to Rule 17a-5(d)



NEXT FINANCIAL GROUP, INC.

REPORT PURSUANT TO RULE 17a-5(d)

YEAR ENDED DECEMBER 31, 2011

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Independent Auditor's Report

To the Board of Directors and Stockholder NEXT Financial Group, Inc.

We have audited the accompanying statement of financial condition of NEXT Financial Group, Inc. as of December 31, 2011, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NEXT Financial Group, Inc., as of December 31, 2011, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information contained in Schedules I and II required by Rule 17a-5 under the Securities Exchange Act of 1934 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion the information is fairly stated in all material respects in relation to the financial statements as a whole.

CF & Co., L.L.P.

Dallas, Texas February 24, 2012

NEXT FINANCIAL GROUP, INC. Statement of Financial Condition December 31, 2011

ASSETS

Cash and cash equivalents Receivable from broker-dealers and clearing organizations Property and equipment, net Loans receivable – salesmen Receivable – related party Deferred tax benefit Other assets Marketable securities	\$	8,657,505 2,751,513 1,384,333 977,027 1,418,438 456,800 1,564,768 35,800
Total Assets	<u>\$</u>	17,246,184
LIABILITIES AND STOCKHOLDER'S EQUITY		
Liabilities: Accounts payable and accrued expenses Commissions payable Deferred rent and lease incentives Securities sold, not yet purchased	\$	1,898,950 3,222,036 287,163 30,049
Total liabilities		5,438,198
Stockholder's equity: Common stock, 5,000 shares authorized with \$.01 par value, 5,000 shares issued and outstanding Additional paid-in capital Retained earnings		50 4,569,117 7,238,819
Total stockholder's equity	1	1,807,986
Total Liabilities and Stockholder's Equity	<u>\$ 1</u>	7,246,184

The accompanying notes are an integral part of these financial statements.

NEXT FINANCIAL GROUP, INC. Statement of Income

For the Year Ended December 31, 2011

Revenues:	
Commissions income	\$ 85,961,018
Investment advisory fees	34,860,423
Other revenue	4,004,152
Interest income	254,752
Total revenues	125,080,345
Expenses:	
Salaries and other employment costs	7,439,325
Commissions and clearance paid other brokers	105,948,647
Communications	352,377
Occupancy and equipment costs	1,583,921
Promotional costs	4,705,446
Regulatory fees and expenses	147,422
Other expenses	506,182
Total expenses	120,683,320
Income before income taxes	4,397,025
Provision for income taxes	1,710,904
Net income	\$ 2,686,121

The accompanying notes are an integral part of these financial statements.

NEXT FINANCIAL GROUP, INC. Statement of Changes in Stockholder's Equity For the Year Ended December 31, 2011

	Common Stock Shares Issued	nmon ock	Additional Paid-In Capital	Retained Earnings	-	Total
Balance at December 31, 2010	5,000	\$ 50	\$ 4,569,117	\$ 4,552,698	\$	9,121,865
Net income		 		2,686,121	_	2,686,121
Balance at December 31, 2011	5,000	\$ <u>50</u>	\$ 4,569,117	\$ 7,238,819	<u>\$</u>	11,807,986

Statement of Changes in Liabilities Subordinated to Claims of General Creditors For the Year Ended December 31, 2011

Balance at December 31, 2010	\$	-0-
Increases		-0-
Decreases	-	-0-
Balance at December 31, 2011	\$	-0-

The accompanying notes are an integral part of these financial statements.

NEXT FINANCIAL GROUP, INC. Statement of Cash Flows For the Year Ended December 31, 2011

Cash flows from operating activities:	
Net income	\$ 2,686,121
Adjustments to reconcile net income to net	
cash provided (used) by operating activities:	
Depreciation and amortization	981,853
Deferred income taxes	879,100
Gain from disposal of property and equipment Change in assets and liabilities:	(9,279)
Increase in receivable from broker-dealers	
and clearing organizations	(327,139)
Increase in receivable – related party	(1,036,267)
Increase in other assets	(1,132,061)
Increase in marketable securities	(35,751)
Decrease in accounts payable and accrued expenses	(3,151,949)
Increase in commissions payable	52,562
Decrease in deferred rent and lease incentives	(93,409)
Increase in securities sold, not yet purchased	17,123
Net cash provided (used) by operating activities	(1,169,096)
Cash flows from investing activities:	
Loans made to salesmen	(808,003)
Loan payments received from salesmen	1,039,910
Purchases of property and equipment	(95,832)
Proceeds from disposal of property and equipment	20,344
Net cash provided (used) by investing activities	156,419
Cash flows from financing activities:	
Net cash provided (used) by financing activities	
Net decrease in cash and cash equivalents	(1,012,677)
Cash and cash equivalents at beginning of year	9,670,182
Cash and cash equivalents at end of year	<u>\$ 8,657,505</u>
Supplemental disclosures of cash flow information:	
Cash paid during the year for:	
Income taxes	<u>\$ 938,184</u>

The accompanying notes are an integral part of these financial statements.

NEXT FINANCIAL GROUP, INC. Notes to Financial Statements December 31, 2011

Note 1 - <u>Summary of Significant Accounting Policies</u>

NEXT Financial Group, Inc. (the "Company") is a broker-dealer in securities registered with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company is a Virginia corporation. The Company operates under (SEC) Rule 15c3-3(k)(2)(ii), whereby a clearing broker-dealer performs clearing functions for all broker-dealer transactions with customers and brokers and dealers on a fully disclosed basis. The Company also has agreements for clearing functions with other various mutual funds and variable annuity brokers. The Company receives commissions on trades that are facilitated through the clearing broker-dealer and other brokers.

The Company is a wholly-owned subsidiary of NEXT Financial Holdings, Inc. ("Holdings").

For purposes of reporting cash flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than ninety days, that are not held for sale in the ordinary course of business.

Receivables from broker-dealers and clearing organizations are generally collected in full in the month following their accrual. As such, management has not recorded an allowance for doubtful accounts on these. The Company advances funds to its registered representatives as determined necessary by management. The advances consist of pass through expenses, which are generally recouped upon the following commission payment cycle, and loans which are repaid with interest over periods of up to three years. Interest earned on the loans is recorded on a monthly basis. Loans receivable are generally repaid through the following commission payment cycles and are generally considered past due upon termination of the registered representative. Management records an allowance for bad debts based on a collectability review of specific accounts. Any receivables deemed uncollectible are written off against the allowance.

Property and equipment are carried at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The cost of leasehold improvements are capitalized and such costs are amortized on a straight-line basis over the shorter of their estimated useful lives or lease term, as applicable.

Notes to Financial Statements December 31, 2011

Note 1 - Summary of Significant Accounting Policies, continued

Other assets consist primarily of prepaid expenses and other receivables. Prepaid expenses are carried at cost and are expensed over the period of time to which they relate, generally less than one year. Other receivables consist mostly of advances to employee and registered representatives that are generally collected within less than three months. As of December 31, 2011, the Company had recorded an allowance for doubtful accounts of \$96,099 against these receivables.

Security transactions (and related commission revenue and expense) are recorded on a trade date basis. Commission revenue and related expenses from the sale of mutual funds are recorded on a trade date basis.

Investment advisory and management fees are generally recognized as services are provided. Generally, fees are billed on a quarterly basis based on the account's asset value at the end of a quarter. Advance payments, if received, are deferred and recognized during the periods for which services are provided.

Compensated absences have not been accrued because the amount cannot be reasonably estimated.

Advertising costs are expensed as incurred. Total advertising costs incurred for the year ended December 31, 2011 were \$251,414 and are reflected in promotional costs.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company accounts for income taxes in accordance with the *Income Taxes* Topic of the FASB Accounting Standards Codification. Deferred tax assets and liabilities arising from temporary differences between book and tax basis are recognized using the enacted statutory tax rates and laws that will be in effect when such differences are expected to reverse. Deferred tax assets are recognized for temporary differences that will result in deductible amounts in future years. Deferred tax liabilities are recognized for temporary differences that will result in taxable income in future years. In the case of deferred tax assets, a reduction in deferred tax assets is recorded if it is more likely than not that some portion or all of the deferred tax asset will not be realized. Any interest or penalties associated with income taxes would be included as a component of income tax expense in the period in which the assessment arises.

Notes to Financial Statements December 31, 2011

Note 2 - Net Capital Requirements

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934 the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis. At December 31, 2011 the Company had net capital of approximately \$5,694,828 and net capital requirements of \$344,099. The Company's ratio of aggregate indebtedness to net capital was 0.91 to 1. The Securities and Exchange Commission permits a ratio of no greater than 15 to 1.

Note 3 - Possession or Control Requirements

The Company does not have any possession or control of customer funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of (SEC) Rule 15c3-3(k)(2)(ii) by promptly transmitting all customer funds and securities to the clearing broker who carries the customer accounts.

Note 4 - Property and Equipment

The classes of property and equipment are as follows:

Furniture and fixtures	\$ 599,759
Computer equipment and software	4,133,251
Leasehold improvements	928,520
	5,661,530
Less: accumulated depreciation and amortization	<u>(4,277,197</u>)

\$ 1,384,333

Depreciation and amortization expense for the year ended December 31, 2011 was \$981,853 and is reflected in occupancy and equipment costs.

Note 5 - Loans Receivable – Salesmen

The Company has 53 unsecured promissory notes receivable from its registered representatives. The notes are generally payable within a year in equal monthly installments of principle plus interest at annual interest rates ranging from 0% to 7.5%. All of the outstanding notes mature at various times through 2015. As of December 31, 2011, the Company had recorded \$46,000 as an allowance for doubtful accounts against loans receivable – salesmen.

Notes to Financial Statements December 31, 2011

Note 6 - Income Tax Matters

The provision for income taxes consists of the following:

Current tax expense	\$ 831,804
Deferred tax expense (benefit)	879,100
Total income tax expense	\$ 1,710,904

The Company is a member of a group that files a consolidated federal tax return. Accordingly, income taxes payable to (refundable from) the tax authority is recognized on the financial statements of the parent company who is the taxpayer for income tax purposes. The members of the consolidated group allocate payments to any member of the group for the income tax reduction resulting from the member's inclusion in the consolidated return, or the member makes payments to the parent company for its allocated share of the consolidated income tax liability. This allocation approximates the amounts that would be reported if the Company was separately filing its tax return. As of December 31, 2011, no tax-related balances were payable to Holdings.

The expected income tax expense from applying statutory rates to net income before income taxes differs from actual income tax expense due to state income taxes net of federal tax benefit, permanent differences related to meals and entertainment, and adjustments from the prior year's estimates to actual prior year income tax return amounts.

The Company files income tax returns in the U.S. federal jurisdiction and in various state and local jurisdictions. The Company's federal income tax returns generally remain subject to examination by the Internal Revenue Service for three years from the date the return is due, including extensions. The Company's state and local income tax returns are subject to examination by the respective state and local authorities over various statutes of limitations, most ranging from three to five years from the date of filing.

Note 7 - Employee Benefits

The Company has a 401(k) savings plan for all employees who have completed one month of service. The plan allows the Company to make discretionary matching contributions, as well as additional discretionary contributions. The Company made matching contributions of \$102,229 to the plan for the year ended December 31, 2011.

Notes to Financial Statements December 31, 2011

Note 8 - Operating Leases

The Company leases office space in Houston, Texas. In February, 2008, the Company obtained additional office space and superseded its previous lease agreement. The new lease agreement provided for an allowance of \$557,028 for leasehold improvements which were placed in service in October, 2008. As of December 31, 2011, the net leasehold improvements and corresponding deferred rent liability related to this lease incentive were \$246,682. Rental expense is calculated on a straight-line basis. The lease began in August, 2008, for a six-year term, with renewal options for two additional five-year terms.

The following is a schedule by years of future minimum rental payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year:

Year Ending		
December 31,		
2012	\$ 661,303	3
2013	673,099)
2014	398,308	3
	\$ 1 732 710)

Rental expense for the year ended December 31, 2011 was \$504,955 and is reflected in occupancy and equipment costs.

Note 9 - Concentration Risk

At December 31, 2011, and at various other times during the year then ended, the Company had cash balances in excess of federally insured limits.

Note 10 - Commitment and Contingencies

The Company has been named, along with other defendants, in proceedings and lawsuits incidental to its securities business. As of December 31, 2011, the parties in these cases were seeking damages of approximately \$13.0 million. Management intends to present a vigorous defense. The ultimate outcome of these proceedings and lawsuits cannot presently be determined. As of December 31, 2011, the Company has accrued approximately \$1.1 million related to these proceedings and lawsuits based on the analysis conducted by the Company and/or their attorneys as to the Company's potential exposure.

NEXT FINANCIAL GROUP, INC. Notes to Financial Statements

December 31, 2011

Note 10 - Commitment and Contingencies, continued

Included in the Company's clearing agreement with its clearing broker-dealer is an indemnification clause. This clause relates to instances where the Company's customers fail to settle security transactions. In the event this occurs, the Company will indemnify the clearing broker-dealer to the extent of the net loss on any unsettled trades. At December 31, 2011, management of the Company had not been notified by the clearing broker-dealer, nor were they otherwise aware, of any potential losses relating to this indemnification.

Note 11 - Related Party Transactions

The Company transacts some of its insurance sales through NEXT Financial Insurance Agency of Texas, Inc. (the "Affiliated Entity"). By agreement, the commission income of \$1,009,462 on these transactions was transferred to the Company. Also, the Affiliated Entity transferred the total commission expense of \$1,009,462 to the Company, resulting in a net amount of zero. Creditors of the Affiliated Entity do not have any recourse against the assets of the Company.

The Company is a wholly-owned subsidiary of Holdings. At December 31, 2011, the Company had a receivable from Holdings of \$1,541,838 as reflected under "Receivable – related party" on the balance sheet. The Company and Holdings are under common control and the existence of that control may create operating results and financial position different than if the companies were autonomous.

Supplemental Information

Pursuant to Rule 17a-5 of the

Securities Exchange Act of 1934

as of

December 31, 2011

Schedule I

NEXT FINANCIAL GROUP, INC. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of December 31, 2011

COMPUTATION OF NET CAPITAL

07,986
88,222)
<u>46,684</u>
66,448
71,620)
94,828
24,020
98,950
22,036
40,479
61,465

Schedule I (continued)

NEXT FINANCIAL GROUP, INC. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of December 31, 2011

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Minimum net capital required (6 2/3% of total aggregate indebtedness)	<u>\$ 344,099</u>
Minimum dollar net capital requirement of reporting broker or dealer	<u>\$ 250,000</u>
Net capital requirement (greater of above two minimum requirement amounts)	<u>\$ 344,099</u>
Net capital in excess of required minimum	\$ 5,350,729
Excess net capital at 1000%	\$ 5,178,681
Ratio: Aggregate indebtedness to net capital	0.91 to 1

RECONCILIATION WITH COMPANY'S COMPUTATION

The differences in the computation of net capital under Rule 15c3-1 from the Company's computation are as follows:

Net capital per the Company's unaudited Focus IIA	\$ 5,347,789
Decrease in payable – related party	358,162
Increase in accounts payable and accrued expenses	 (11,123)
Net capital per the audited report	\$ 5,694,828

Schedule II

NEXT FINANCIAL GROUP, INC. Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

As of December 31, 2011

EXEMPTIVE PROVISIONS

The Company has claimed an exemption from Rule 15c3-3 under section (k)(2)(ii), in which all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

Company's clearing firm: Pershing, LLC

Independent Auditor's Report

On Internal Control

Required By SEC Rule 17a-5

Year Ended

December 31, 2011



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

To the Board of Directors and Stockholder NEXT Financial Group, Inc.

In planning and performing our audit of the financial statements and supplemental information of NEXT Financial Group, Inc. (the "Company"), as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis.

A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and was not designed to identify all deficiencies in internal control that might be material weaknesses and therefore, there can be no assurance that all material weaknesses have been identified. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2011, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

CF & Co., L.L.P.

(F+Co., L.L.P.

Dallas, Texas February 24, 2012 Report on

The SIPC Annual Assessment

Required By SEC Rule 17a-5

Year Ended December 31, 2011



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INDEPENDENT ACCOUNTANT'S REPORT ON THE SIPC ANNUAL ASSESSMENT REQUIRED BY SEC RULE 17a-5

To the Board of Directors and Stockholder NEXT Financial Group, Inc.

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments ("Form SIPC-7") to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2011, which were agreed to by NEXT Financial Group, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and the other specified parties in evaluating NEXT Financial Group, Inc.'s compliance with the applicable instructions of the Form SIPC-7. Management is responsible for NEXT Financial Group, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursements records entries (cash disbursements journal) noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2011 with the amounts reported in Form SIPC-7 for the year ended December 31, 2011 noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences; and
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

CF & Co., L.L.P.

Dallas, Texas February 24, 2012 CF+Co., LLP

SIPC-7 (33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

General Assessment Reconciliation

SIPC-7 (33-REV 7/10)

For the liscal year ended December 31 , 20 11 (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

	054050 5	Note: If any of the information shown on the mailing label		
	1051356 Finra DEC NEXT FINANCIAL GROUP, INC 15*15	requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.		
	2500 WILCREST DR STE 620	to the stype.org and so indicate on the form thed.		
	HOUSTON, TX 77042-2757	Name and telephone number of person to contact respecting this form.		
		Mark S. Brooks 713 333 4929		
. A.	General Assessment (ilem 2e from page 2)	\$ 120,008.00		
В.	Less payment made with SIPC-6 filed (exclude interest) OB/09/2011	(62,088.00		
	Dale Paid			
C.	Less prior overpayment applied	(
D.	Assessment balance due or (overpayment)			
Ε.	Interest computed on late payment (see instruction E) if	ordays at 20% per annum		
F.	otal assessment balance and interest due (or overpayment carried forward)			
G.	PAID WITH THIS FORM: Check enclosed, payable to SIPC			
	Total (must be same as F above)	\$ 57,920		
н.		\$ 57,920 \$()		
	Total (must be same as F above)	\$()		
Sul	Total (must be same as F above) Overpayment carried forward sidiaries (S) and predecessors (P) included in this form IPC member submitting this form and the by whom it is executed represent thereby	\$() (give name and 1934 Act registration number):		
Sul e S	Total (must be same as F above) Overpayment carried forward sidiaries (S) and predecessors (P) included in this form IPC member submitting this form and the	\$()		
Sulface Surson	Overpayment carried forward sidiaries (S) and predecessors (P) included in this form the left of the l	(give name and 1934 Act registration number): NEXT FINANCIAL GROUP, INC (Name phCorporation, Partnership at other organization) (Authorized Signature)		
Sultane Surson	Total (must be same as F above) Overpayment carried forward sidiaries (S) and predecessors (P) included in this form IPC member submitting this form and the by whom it is executed represent thereby information contained herein is true, correct	(give name and 1934 Act registration number): NEXT FINANCIAL GROUP, INC (Name ph Corporation) (Name ph Corporation)		
e Sorson al a diction led	Overpayment carried forward sidiaries (S) and predecessors (P) included in this form the property of the prope	(give name and 1934 Act registration number): NEXT FINANCIAL GROUP, INC (Name proorporation, Partnership of other organization) [Authorized Signature] MARK S BROOKS - CFO (Title) The end of the fiscal year. Retain the Working Copy of this form		
Sulled steed	Overpayment carried forward psidiaries (S) and predecessors (P) included in this form IPC member submitting this form and the by whom it is executed represent thereby information contained herein is true, correct omplete. The 3 day of FEBRUARY 20 12 orm and the assessment payment is due 60 days after period of not less than 6 years, the latest 2 years in a lates:	(give name and 1934 Act registration number): NEXT FINANCIAL GROUP, INC (Name ph Corporation, Partnership or other organization) (Authorized Signature) MARK S BROOKS - CFO (Title) T the end of the fiscal year. Retain the Working Copy of this form n easily accessible place.		
Sulled steed	Overpayment carried forward psidiaries (S) and predecessors (P) included in this form IPC member submitting this form and the pay whom it is executed represent thereby information contained herein is true, correct simplete. The aday of FEBRUARY 20 12 correct or and the assessment payment is due 60 days after period of not less than 6 years, the latest 2 years in a	(give name and 1934 Act registration number): NEXT FINANCIAL GROUP, INC (Name ph Corporation, Partnership or other organization) (Authorized Signature) MARK S BROOKS - CFO (Title) T the end of the fiscal year. Retain the Working Copy of this form n easily accessible place.		
Suited sted	Overpayment carried forward psidiaries (S) and predecessors (P) included in this form IPC member submitting this form and the part by whom it is executed represent thereby information contained herein is true, correct complete. The 3 day of FEBRUARY 20 12 orm and the assessment payment is due 60 days after period of not less than 6 years, the latest 2 years in a lates: Postmarked Received Reviews	(give name and 1934 Act registration number): NEXT FINANCIAL GROUP, INC (Name ph Corporation, Partnership or other organization) (Authorized Signature) MARK S BROOKS - CFO (Title) T the end of the fiscal year. Retain the Working Copy of this form n easily accessible place.		
Suited als fra D	Overpayment carried forward psidiaries (S) and predecessors (P) included in this form IPC member submitting this form and the part by whom it is executed represent thereby information contained herein is true, correct complete. The 3 day of FEBRUARY 20 12 orm and the assessment payment is due 60 days after period of not less than 6 years, the latest 2 years in a payment is due 60 days after period of not less than 6 years, the latest 2 years in a payment is due 60 days after period of not less than 6 years, the latest 2 years in a payment is due 60 days after period of not less than 6 years, the latest 2 years in a payment is due 60 days after period of not less than 6 years, the latest 2 years in a payment is due 60 days after period of not less than 6 years, the latest 2 years in a payment is due 60 days after period of not less than 6 years, the latest 2 years in a payment is due 60 days after period of not less than 6 years, the latest 2 years in a payment is due 60 days after period of not less than 6 years, the latest 2 years in a payment is due 60 days after period pe	(give name and 1934 Act registration number): NEXT FINANCIAL GROUP, INC (Name pt Corporation, Partnership of other organization) (Authorized Signature) MARK S BROOKS - CFO (Title) The end of the fiscal year. Retain the Working Copy of this form n easily accessible place.		

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

			Amounts for the fiscal period beginning JAN 1 20 11
			and ending <u>DEC 31</u> , 20 <u>11</u> Eliminate cents
ltem No. 2a. Total re	venue (FOCUS Line 12/Part IIA Line 9, Code 4030)		_{\$} 125,080,345
	is: Total revenues from the securities business of subsidiaries (ex predecessors not included above.	ccept foreign subsidiaries) and	
(2)	Net loss from principal transactions in securities in trading acc	counts.	
(3)	Net loss from principal transactions in commodities in trading a	accounts.	
(4)	Interest and dividend expense deducted in determining item 2a	i .	
(5) !	Net loss from management of or participation in the underwritin	ng or distribution of securities.	
	Expenses other than advertising, printing, registration lees and profit from management of or participation in underwriting or d		
(7) !	Net loss from securities in investment accounts.		
	Total additions		
i	ns: Revenues from the distribution of shares of a registered open of nvestment trust, from the sale of variable annuities, from the advisory services rendered to registered investment companies accounts, and from transactions in security futures products.	business of insurance, from investment	73,980,177
(2) F	Revenues from commodity transactions.		
	commissions, floor brokerage and clearance paid to other SIPC securities transactions.	members in connection with	2,460,235
(4) R	eimbursements for postage in connection with proxy solicitati	on.	
(5) N	el gain from securities in investment accounts.		
(00% of commissions and markups earned from transactions in ii) Treasury bills, bankers acceptances or commercial paper th rom issuance date.		555,866
(7) D	rrect expenses of printing advertising and legal fees incurred elated to the securities business (revenue defined by Section	in connection with other revenue 16(9}(L) of the Act).	
	ther revenue not related either directly or indirectly to the sec ee Instruction C):	curilies business.	
(9) {i) Total interest and dividend expense (FOCUS Line 22/PART to Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	IA Line 13,	
(ii	i) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	_{\$} 80,690	
	Enter the greater of line (i) or (ii)		80,690
	Total deductions		77,076,968
2d. SIPC Net	Operating Revenues		\$ <u>48,003,377</u>
2e. General Assessment @ .0025			\$_120,008
			(to page 1, fine 2.A.)